## CONNECT COLLABORATE SUCCEED



# GETTO KNOW MONTGOMERY COUNTY BUSINESS SERVICES

Montgomery County has a single source of solutions for both workforce and economic development customers. The combined forces of Community & Economic Development and Workforce Development is what makes up Montgomery County Business Services.

Our Workforce and Economic Development departments collaborate in a unique partnership that serves our local business and workforce needs like few others in the country. Business Services creates a positive impact on our community by combining our talent and pooling our substantial resources. Montgomery County Business Services is responsive and agile and meets the needs of our customers – the region's new and existing businesses.

Whether our customer is a job seeker, an employer looking to hire, or a company interested in expanding or locating to the area, Dayton and surrounding communities now reap the rewards of this cross collaboration. The synergy lays the foundation for an ambitious, aggressive team that is focused on results and success.



COMMISSIONE
Carolyn Rice



COMMISSIONER
Deborah A. Liebermar



Judy Dodge



## THE BUSINESS SOLUTIONS CENTER: BRINGING IT ALL TOGETHER

The hub of Business Services is the Montgomery County
Business Solutions Center. Businesses looking to reach
the next level have a partner dedicated to helping them
succeed. The Montgomery County Business Solutions Center
connects our customers to resources like workforce planning,
help navigating government requirements, assistance with
incentives and grants, networking opportunities, and much
more. Best of all, everything is under one roof to better
facilitate economic development and client interactions.

The Business Solutions Center helps businesses succeed with a variety of workforce and strategic development services. Our customers take advantage of collaborative business concierge services within our one-of-a-kind facility, along with access to a skilled staff of economic development and workforce specialists. All of our services are free of charge.

The Montgomery County Business Solutions Center is an asset to businesses. They now have a place where they can meet, plan, hold presentations, and build for the future. But it's not just a meeting place. It's also an incubator for future hirings, collaborations, and partnerships. In addition to meeting space, employers can take advantage of on-site counseling for recruitment, workforce planning, tax credits, labor market information, government regulations, permits, licensing, and more.

Businesses in Montgomery County benefit from services provided in collaboration with our economic and workforce professionals.

One team for business – all in one place.







INCENTIVES /



LABOR MARKET



NAVIGATING GOVERNMENT



BUSINESS COURSES



S CONCIERGI S SERVICES



EVENT /
MEETING SPACE



WORKFORCE TRAINING



BUSINESS



The Montgomery County Business Services staff actively works with the business community to better understand their needs and connect them to the right resources to grow their businesses. Existing businesses and new prospects get access to hundreds of resources and strategic partners in workforce planning, financing, and more.
Business Services is your liaison when your business is looking to grow, expand, or locate. Montgomery County is uniquely suited to meet your company's need for speed-to-market, less risk, and lower cost than other potential sites.

MORE SPEED, LESS RISK, LOWER COST... Business Services delivers all this and more to Montgomery County's business community. Our success is built on collaboration and local resources like:

#### **BUSINESSFIRST!**

BusinessFirst! for a Greater Dayton Region connects companies to more than 100 resource partners who can help them grow and provides valuable assistance with local, county, state, and federal agencies. This customer-oriented program has worked with 7,000+ regional businesses to encourage new investment, job creation, and job retention.

#### ED/GE PROGRAM

Working through local jurisdictions, the Economic Development Government Equity (ED/GE) program facilitates the growth and expansion of businesses throughout Montgomery County. Each year, ED/GE funds leverage an average of \$112 million in new investment and create or retain about 2,000 jobs. With projects ranging from small technology companies to major manufacturers, this program has had a significant impact on the Dayton Region.

#### CDBG & MICROENTERPRISE

Community Development Block Grant (CDBG) funds facilitate economic growth and develop viable urban communities through housing improvements, capital funds to help businesses grow, and job training. Designed to grow small, for-profit companies, the MicroEnterprise Grant Program targets businesses with five or fewer employees and annual revenues under \$500,000. Focusing on businesses owned by women, veterans, and minorities, or socially and economically-disadvantaged businesses, recipients have used the funds to purchase equipment, improve facilities, and free up working capital.

#### **BUILDING REGULATIONS**

Committed to keeping the community safe, Building Regulations ensures that buildings meet state requirements for health, safety, and welfare. They help to navigate regulatory requirements for building and electrical codes, handicapped accessibility, energy conservation standards, flood damage prevention, and special airport zoning requirements. Preliminary design evaluation meetings are available to help projects proceed smoothly.

## DAYTON REGION ISRAEL TRADE ALLIANCE

The Dayton Region Israel Trade Alliance (DRITA) identifies and promotes business development opportunities between Israeli companies and Dayton Region companies. With more than 25 Non-Disclosure Agreements in place, DRITA is an essential tool to encourage Foreign Direct Investment in diverse sectors such as: Medical Device Manufacturing, Medical IT, Aerospace, Water, Defense, and Sensor Technology.

#### PLANNING COMMISSION

To grow development opportunities in townships across Montgomery County, the Planning Commission staff works closely with communities to ensure that plats, subdivisions, and lot splits are accurate and timely. The Planning Commission also facilitates zoning changes and long-range land use planning to stay responsive to community needs.

**KEY BUSINESS SERVICES PARTNERS** 

## MONTGOMERY COUNTY TRANSPORTATION IMPROVEMENT DISTRICT

Specializing in high priority transportation improvement projects, the Montgomery County Transportation Improvement District (MCTID) finances and expedites infrastructure projects. Services range from planning and technical assistance to turn-key financing and implementation, all based on customer need.

## DAYTON/MONTGOMERY COUNTY PORT AUTHORITY

The Port Authority is a key partner to finance new construction, acquire land or buildings, make facility improvements, or purchase equipment. The Port Authority offers attractive rates and terms for large corporate transactions and for small businesses seeking fixed asset financing of \$1 million or more.



















Montgomery County Business Services provides a variety of services to better match the right candidates to the right positions by connecting resources through county programs and partners.

## OHIO MEANS JOBS | MONTGOMERY COUNTY

OhioMeansJobs | Montgomery County provides a single place where employers can access a pool of qualified, job-ready workers. In addition, job seekers can access job opportunities, training programs, and other services needed for employment and career development. Over a half-million customers visit The Job Center each year and have access to a full array of employment services.

#### JOB SEEKER SERVICES

Montgomery County Business Services offers a wealth of job seeker services, including an online job search portal, special resources for laid off workers, and networking opportunities. In addition, we provide assistance with resume development and job readiness, and connect job seekers with training opportunities to make them more marketable to employers.

#### TALENT AND RECRUITMENT

We offer a number of tools to assist businesses in attracting, hiring, retaining, and advancing their workforces. Employers can search resumes online or work with a Staffing Analyst. In addition, we offer assistance with assessment, testing, interviews, outplacement, workforce planning, and recruitment.

#### WIOA FUNDED TRAINING

The Federal Workforce Innovation and Opportunity Act (WIOA) provides a workforce development system to benefit both employers and job seekers by funding training and recognized post-secondary credentials. Whether it's on-the-job training through Project Hire, incumbent worker training, or individual training, the goal is to provide a better educated and more prepared workforce.

#### YOUTH CAREER SERVICES

Montgomery County Business Services works closely with county youth aged 14-24 to assist them in forming fundamental life skills for managing their personal growth, interpersonal relationships, and career development. Our signature Youth Career Services 365 provides employment and training opportunities for over 2,500 high-school aged youth in Montgomery County.

#### READY4WORK

The Ready4Work initiative is a grassroots approach to prepare residents to become job ready. By creating Community Job Development Centers with local community partners, OhioMeansJobs | Montgomery County has extended the reach of employment services into the community. Individuals work on resumes and skills in their own community, and then follow up with The Job Center for employment or training.











Miami Valley Works



# BUSINESS SERVICES AT A GLANCE



#### FOR MORE INFORMATION

#### MONTGOMERY COUNTY BUSINESS SOLUTIONS CENTER

1435 Cincinnati Street | Suite 300 Dayton, OH 45417

(937) 813-1200 info@mcobiz.com mcobiz.com

#### COMMUNITY & ECONOMIC DEVELOPMENT

(937) 225-4351 SelectMCOhio.com

#### WORKFORCE DEVELOPMENT

(937) 813-1200

OhioMeansJobs.com/Montgomery

#### **COUNTY COMMISSIONERS**

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#### **COUNTY ADMINISTRATOR**

Michael Colbert

ASSISTANT COUNTY
ADMINISTRATOR

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Connect with The Montgomery County Business Solutions Center on LinkedIn